

# Jody S. Lockshin, CRS, GRI

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<b>Education</b>	<b>The University of Texas at Austin</b>	1983
	Bachelor of Business Administration, Major: Marketing	
	<b>Certified Residential Specialist (CRS) Designation</b>	2006
	<b>New Home Sales Certification</b>	2006
	<b>Graduate REALTORS® Institute (GRI) Designation</b>	1989
	<b>Texas Real Estate Broker's License</b>	1983
	<b>Texas Real Estate Agent's License</b>	1979
<b>Experience</b>	<b>Habitat Hunters, Inc., Austin, TX</b>	1983-Present
	<i>President</i>	
	<ul style="list-style-type: none"><li>• Principal of one of Austin's oldest &amp; largest, privately owned, Real Estate Companies, specializing in Residential &amp; Commercial, Sales &amp; Rentals.</li><li>• Supervisor of Company &amp; 27 licensed Texas Real Estate agents, plus staff and interns.</li><li>• Owned Real Estate Company longer than almost any other Broker in Austin.</li><li>• Perform all duties professionally, ethically and efficiently to serve clients.</li></ul>	
<b>Real Estate Affiliations &amp; Honors</b>		
	<ul style="list-style-type: none"><li>• Nominee, Realtor of the Year- Austin Board of Realtors®</li></ul>	2010
	<ul style="list-style-type: none"><li>• National Association of Realtors® (NAR)</li></ul>	1985-Present
	<ul style="list-style-type: none"><li>• Texas Association of Realtors® (TAR)</li></ul>	1985-Present
	<ul style="list-style-type: none"><li>• Austin Board of Realtors®</li></ul>	
	Member of the Year Nominee	2010
	Advertising Review Committee	
	Market Research Committee	
	Computer Committee	
	Rules and Enforcement Committee	
	Forms Committee	
	Membership Committee	
	<ul style="list-style-type: none"><li>• Leasing Management Division/ABoR</li></ul>	1985-1995
	Chairperson	1990
	Member of the Year	1988
	<ul style="list-style-type: none"><li>• Austin Association of Professional Leasing Services (AAPLS)</li></ul>	1982-1992
	President	1988
	Treasurer	1983-1988
	Programming Chairperson	1989
<b>Skills</b>	<ul style="list-style-type: none"><li>• Multi-Million Dollar Producer</li><li>• Expert Consultant in Real Estate Related Issues</li><li>• Resource for Print &amp; News Media</li><li>• Effective Negotiator &amp; Marketer</li><li>• Dedicated Professional with 28 Years Experience</li><li>• Easily Reachable &amp; Very Responsive</li><li>• Resourceful &amp; Creative</li></ul>	1985-Present
<b>Interests &amp; Community Service</b>		
	<ul style="list-style-type: none"><li>• Volunteer of the Year, Jewish Community Association of Austin</li></ul>	2009
	<ul style="list-style-type: none"><li>• National and Texas Organ Sharing Alliances, Speaker and Activist</li></ul>	2002-Present
	<ul style="list-style-type: none"><li>• Coordinate Networking Group of 500+ Members</li></ul>	1988-Present
	<ul style="list-style-type: none"><li>• Lupus Foundation of America</li><li>• American Kidney Foundation</li><li>• Make a Wish Foundation</li><li>• Humane Society</li><li>• Red Cross</li></ul>	